

Message Text

UNCLASSIFIED

PAGE 01 SAO PA 02834 091736Z

22

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 USIA-15 /033 W

----- 061749

R 091630Z DEC 76

FM AMCONSUL SAO PAULO

TO USDOC WASHDC

INFO AMEMBASSY BRASILIA

AMCONSUL PORTO ALEGRE

AMCONSUL RIO DE JANEIRO

SECSTATE WASHDC 7339

UNCLAS SAO PAULO 2834

USDOC FOR BIC/OIM/SAD ALE, CARTERON

BIC/OIM/BRAZIL GARGES

E.O. 11652: N/A

TAGS: BEXP, BR

SUBJECT: PULP AND PAPER TRADE MISSION

REF: RIO DE JANEIRO 4828

1. PULP AND PAPER TRADE MISSION MEMBERS BEGAN SAO PAULO PORTION OF TRIP AS PLANNED WITH BREAKFAST BRIEFING CONDUCTED BY CONSUL GENEREAL CHAPIN AND COMMERCIAL SECTION CHIEF HEFLIN ON MONDAY, DECEMBER 6 AT THE HILTON HOTEL.

2. FOLLOWING THE BRIEFING, MISSION MEMBERS BEGAN A TWO-DAY PROGRAM OF INDIVIDUAL APPOINTMENTS WITH OVER 60 SAO PAULO BUSINESSMEN. MISSION MEMBERS WERE VERY MUCH IMPRESSED BY THE QUALITY AS WELL AS THE QUANTITY OF THESE PREARRANGED APPOINTMENTS. ALL MEMBERS WERE MOST APPRECIATE OF THE ARRANGEMENTS MADE COMMERCIAL DIRCK TELLER AND ENTIRE CONGEN E/C SECTION.

3. HIGHLIGHT OF THE SAO PAULO STOP WAS THE RECEPTION HOSTED BY CONGEN CHAPIN AT HIS RESIDENCE ON MONDAY EVENING. OVER 100 BLUE RIBBON PROSPECTS ATTENDED. THE RECEPTION PROVIDED A SEETING WHICH GAVE ALL MISSION MEMBERS ACCESS TO VERY SENIOR GOB OFFICIALS AND INDUSTRY LEADERS INCLUDING SAMUEL KLABIN, PRESIDENT OF THE NATIONAL ASSOCIATION OF PULP
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SAO PA 02834 091736Z

AND PAPER MANUFACTURERS. SEVERAL INDIVIDUAL APPOINTMENTS

WRE MADE AS A DIRECT RESULT OF THIS RECEPTION.

4. WEDNESDAY A.M. WAS RESERVED FOR FOLLOW-UP MEETINGS AND PRIVATE VISITS TO ORGANIZATIONS OUTSIDE OF THE CITY. ALL MISSION MEMBERS WERE INVITED TO THE PAULISTANO CLUB FOR LUNCH WHICH PROVIDED AN OPPORTUNITY TO MEET WITH THIRD COUNTRY COMMERCIAL OFFICERS AND TO DISCUSS COMPETITIVE PULP AND PAPER PROGRAMS IN BRAZIL.

5. BECAUSE USIS GAVE FULL SUPPORT, PRESS COVERAGE IN SAO PAULO WAS EXCELLENT. FIVE ARTICLES WERE PUBLISHED. A PRESS INTERVIEW WAS HELD ON WEDNESDAY WITH GAZETA MERCANTIL, BRAZIL'S MOST PRESTIGIOUS BUSINESS AND FINANCIAL NEWSPAPER. BUDGET AND OTHER ADMINISTRATIVE MATTERS IN GOOD SHAPE.

6. MISSION DEPARTED SAO PAULO FOR PORTO ALEGRE 17:20 HRS ON DECEMBER 8 AS PLANNED.
CHAPIN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976SAOPA02834
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760455-1251
From: SAO PAULO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761258/aaaabxse.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 RIO DE JANEIRO 4828
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUN 2004 by hattaycs>; APPROVED <03 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PULP AND PAPER TRADE MISSION
TAGS: BEXP, BR
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006